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How minority businesses can win more state contracts

By Chelsey Levingston

Contracts with minority-owned businesses have reached record levels of spending, as state government strives to bid even more contracts each year to minority- and women-owned companies.

During fiscal year 2014 ending June 30, Ohio awarded \$165 million in contracts to 282 minority-owned businesses statewide, according to Ohio Development Services Agency.

In efforts by state government to reach higher spending levels with these Ohio business owners, the development department is organizing meetings Thursday in Dayton and the following Monday in Cincinnati. The events are open to local business owners to learn about how they can win more business with various state-run agencies, and obtain certification that qualifies them for certain government contracts.

“We’re going to be talking about the success of the past year,” said Jackie Williams, chief of the Minority Business Development Division within development services.

“We’re also going to talk about how business owners in that community can access those business opportunities,” Williams said.

Story continued here. <http://www.daytondailynews.com/news/business/learn-how-minority-businesses-can-win-more-state-c/ng55G/?nmredir=true>